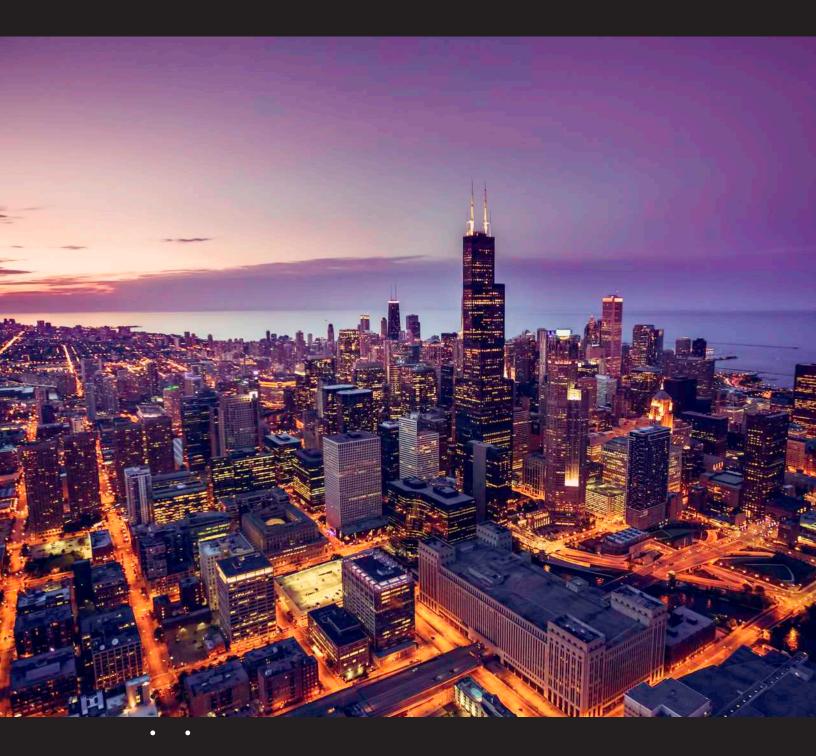


## CHICAGO-LAND

MARKET REPORT







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## Market Snapshot / Compass Introduction

The first quarter will always be remembered more for how it ended than how it began. With the country ending March in the midst of the worst pandemic in 100 years; it's hard to remember those blissful pre-COVID months. Unemployment ended in March at 4.4% representing a 25% increase from February (Bureau of Labor Statistics). U.S. GDP fell 4.7% at the end of the quarter in stark contrast to the growth of 2.1% seen in Q4 of 2019.

In the housing market, a strong January and February carried the market into a softening March as cities and states began introducing Stay in Place orders shuttering businesses and schools. In March, sales declined in all regions: the West (-13.6 percent), the South (-9.1 percent), the Northeast (-7.1 percent) and the South (-3.1 percent) (Trading Economics).

In Chicagoland specifically, what started as an extremely promising 2020 sparked by low interest rates turned sour as fewer homes were brought to the market once COVID-19 began to take effect. Homes for sale leveled off in March from February's numbers and were slightly lower than one year ago. The market ended March 2020 with 33,677 residential attached and detached listings down 7.1% year over year. Listings/inventory have been lower from one year ago since the beginning of the 2020 and this trend will likely accelerate in April due to Covid factors. More telling is the decline in homes under contract which reflected a decline of 15% in March from one year ago. Homes under contract will likely continue to fall at least temporarily as consumers adjust to the new Stay at Home/ Work from Home environment.

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It is clear that while the full effects of COVID-19 on the housing market has yet to be realized, the first quarter will be remembered for when the pandemic began but also when strong momentum in the housing market was slowed. The following pages provide a glimpse at the various neighborhoods in which Compass agents operate within the Greater Chicagoland Market.



33,677

active listings, ending March 2020 -7%

decrease in new listings ending in March, YoY -15%

decrease in homes under contract ending in March, YoY

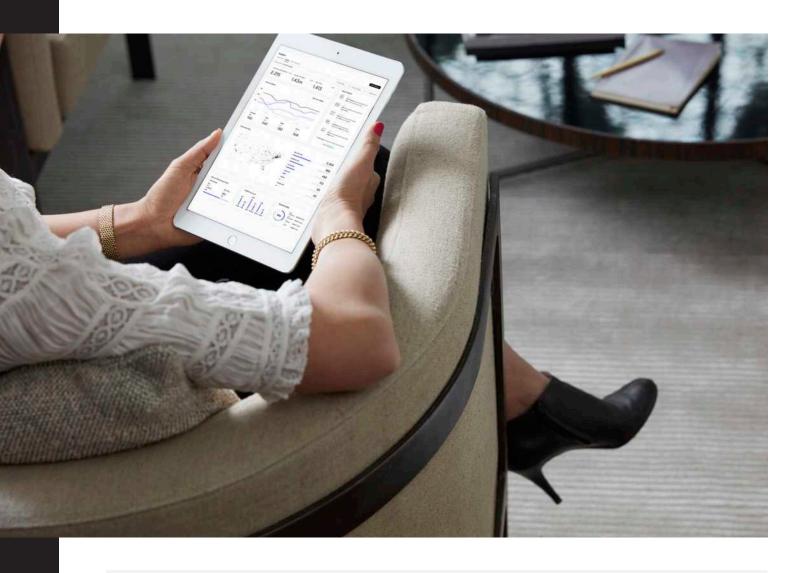


## Compass Difference

Compass is building the first modern real estate platform, pairing the industry's top talent with technology to make the search and sell experience intelligent and seamless.

More than 15,000 agents, serving over 130 vibrant communities across 17 states, Compass is now the country's largest independent real estate brokerage.

Over \$88 billion in sales volume, a transaction every 5 minutes\*



<sup>\*</sup>Sales volume is defined as the total dollar value of residential homes bought and sold by Compass agents in 2019 at Compass. The total number of sellers, buyers, or renters that have completed a transaction with a Compass agent in 2019.

Skills based volunteerism. \$150 average hour rate for pro bono service . Source Taproot Foundation

Professional services (accounting, legal, medical). Based upon standard billing rates

<sup>\*\*</sup>The percentage of listings using Concierge (live listings in December 2019).

\*\*\*Value given through time and financial donation.

Unskilled volunteer activity. \$24. Source Independent Section





Get fronted for the cost of home improvement services with no interest — ever. Compass Concierge is the hassle-free way to sell your home fast and for a higher price with services like staging, flooring, painting and more.

To date, serving over 3,000 projects (\$8.5 billion in listings)\*\*

Learn more: compass.com/concierge





## **Compass Coming Soon**

Selling your home? Listing it early as a Coming Soon property on compass.com gives buyers and their agents a heads up that your home is about to hit the market. Drive interest with exclusive marketing and gain insights before officially launching.

Checkout exclusive listings in Chicagoland market only on compass.com



## **Compass Bridge Loans**

Gets you access to competitive rates and dedicated support from industry-leading lenders, with the exclusive option to get up to six months of your loan payments fronted when you sell your home with a Compass agent.

Learn more: compass.com/bridge-loan-services





## **Compass Cares**

Compass Cares empowers agents and employees alike to support meaningful causes right where it counts most—at home. In 2019 our Chicagoland community contributed over \$179,000 (in Donations + Volunteer Value) to 154 organizations. \*\*\*

Start giving: compass.com/compass-cares



## Methodology

This quarterly snapshot is a review of transactions in the quarter compared to the prior year as reported by MRED, and does not represent Compass analysis of the median values in the communities listed.

## Terms Defined

**Single-Family:** A standalone house is a free-standing residential building. It is sometimes referred to as a single-family home, as opposed to a multi-family residential dwelling.

Attached: An attached home means that a home shares a common party wall usually on both sides of the property (including condominiums, cooperatives and townhomes). A detached home means that a home is free of any shared walls and stands alone.

**New Listings:** A new property that has recently become available.

**Under Contract:** When a buyer has made an offer on a home and the seller has accepted, but the sale has not closed.

**Closed Sales:** Figures for the last twelve months are based on known closings recorded at the time the report is prepared.

**Median Sales Price:** The middle price of a given dataset.

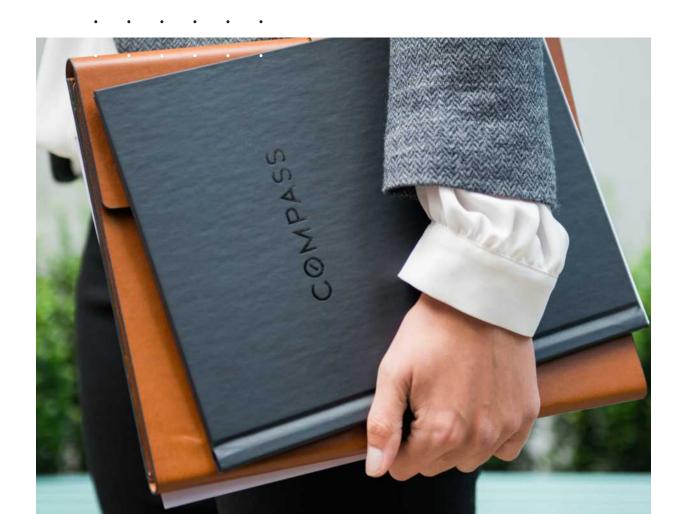
## **Average Sales Price:**

The value of all closed sales divided by the number of properties sold.

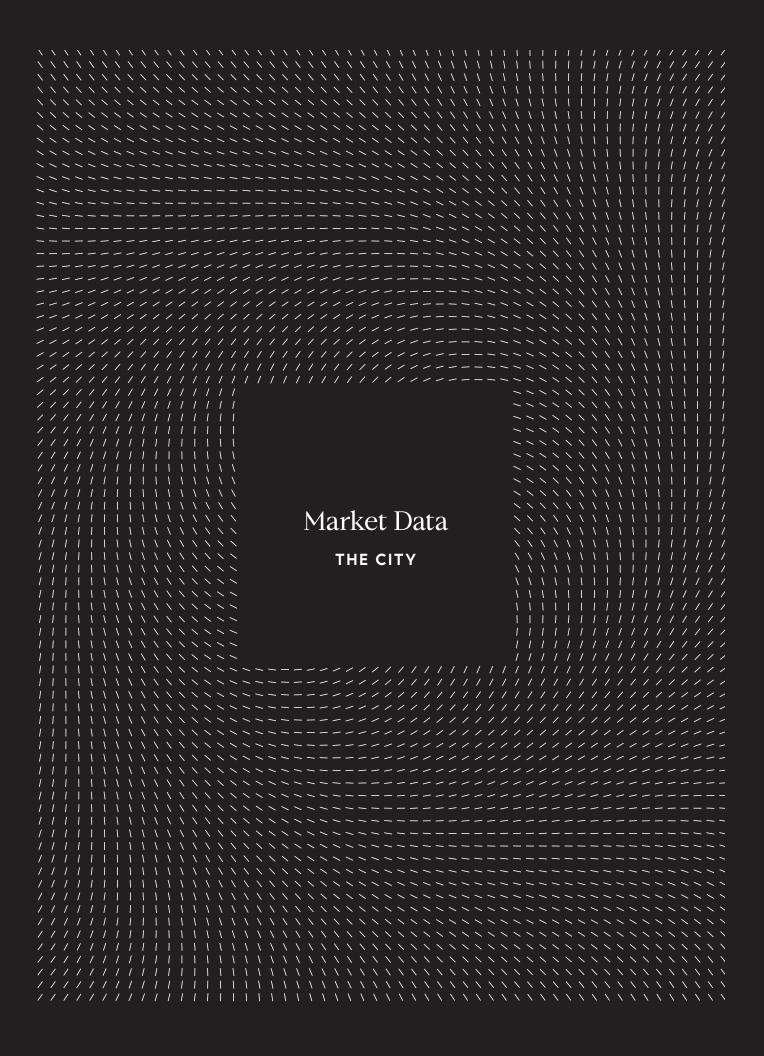
Percent of Original List Price Received: The ratio between the sold price and the original list price.

## **Average Market Time:**

The average number of days all properties were on the market prior to being sold.









## Albany Park

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	63	72	14%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	33	43	30%
CLOSED SALES	27	31	15%
1Q WEIGHTED MEDIAN	\$405,166.67	\$404,541.94	0%
1Q WEIGHTED AVERAGE	\$420,455.44	\$406,109.45	-3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	97%	3%
1Q WEIGHTED VERAGE MARKET TIME	112.11	100.61	-10%

## **ATTACHED**

	2019	2020	+/-
NEW LISTINGS	65	81	25%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	38	51	34%
CLOSED SALES	28	26	-7%
1Q WEIGHTED MEDIAN	\$201,410.71	\$201,342.31	0%
1Q WEIGHTED AVERAGE	\$208,323.21	\$259,780.88	25%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	97%	2%
1Q WEIGHTED VERAGE MARKET TIME	73.50	87.19	19%

Photo courtesy of Realvision



## Irving Park

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	131	111	-15%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	75	72	-4%
CLOSED SALES	52	56	8%
1Q WEIGHTED MEDIAN	\$538,096.15	\$502,226.79	-7%
1Q WEIGHTED AVERAGE	\$533,879.81	\$519,563.63	-3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	94%	-1%
1Q WEIGHTED VERAGE MARKET TIME	131.15	124.82	-5%

2019	2020	+/-
111	118	6%
70	80	14%
42	56	33%
\$221,345.24	\$251,660.71	14%
\$223,376.40	\$277,851.75	24%
95%	97%	3%
105.83	66.93	-37%
	111 70 42 \$221,345.24 \$223,376.40 95%	111 118  70 80  42 56  \$221,345.24 \$251,660.71  \$223,376.40 \$277,851.75  95% 97%



## Lakeview

## SINGLE-FAMILY

2019	2020	+/-
117	88	-25%
43	35	-19%
29	28	-3%
\$1,453,448.28	\$1,382,928.57	-5%
\$1,566,462.07	\$1,446,741.43	-8%
96%	96%	0%
212.83	186.43	-12%
	117 43 29 \$1,453,448.28 \$1,566,462.07 96%	117 88 43 35 29 28 \$1,453,448.28 \$1,382,928.57 \$1,566,462.07 \$1,446,741.43 96% 96%

	2019	2020	+/-
NEW LISTINGS	992	998	1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	518	492	-5%
CLOSED SALES	322	343	7%
1Q WEIGHTED MEDIAN	\$334,829.19	\$397,587.46	19%
1Q WEIGHTED AVERAGE	\$368,751.81	\$424,840.18	15%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	97%	96%	-1%
1Q WEIGHTED VERAGE MARKET TIME	88.78	109.38	23%



## Lincoln Park

## SINGLE-FAMILY

2019	2020	+/-
177	144	-19%
59	46	-22%
34	31	-9%
\$1,547,161.76	\$1,281,935.48	-17%
\$1,776,290.26	\$1,589,900.48	-10%
94%	93%	0%
184.09	155.90	-15%
	177 59 34 \$1,547,161.76 \$1,776,290.26 94%	177 144 59 46 34 31 \$1,547,161.76 \$1,281,935.48 \$1,776,290.26 \$1,589,900.48 94% 93%

	2019	2020	+/-
NEW LISTINGS	773	733	-5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	341	314	-8%
CLOSED SALES	198	214	8%
1Q WEIGHTED MEDIAN	\$483,126.26	\$509,418.22	5%
1Q WEIGHTED AVERAGE	\$566,671.11	\$583,025.48	3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	96%	96%	0%
1Q WEIGHTED VERAGE MARKET TIME	81.27	124.92	54%



## Lincoln Square

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	63	48	-24%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	37	17	-54%
CLOSED SALES	19	12	-37%
1Q WEIGHTED MEDIAN	\$931,263.16	\$887,125.00	-5%
1Q WEIGHTED AVERAGE	\$916,757.95	\$807,375.00	-12%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	96%	92%	-4%
1Q WEIGHTED VERAGE MARKET TIME	114.32	257.75	125%

	2019	2020	+/-
NEW LISTINGS	177	147	-17%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	107	98	-8%
CLOSED SALES	67	66	-1%
1Q WEIGHTED MEDIAN	\$281,992.33	\$300,703.03	7%
1Q WEIGHTED AVERAGE	\$301,337.84	\$347,823.30	15%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	98%	96%	-1%
1Q WEIGHTED VERAGE MARKET TIME	72.08	102.96	43%



## Logan Square

## SINGLE-FAMILY

2019	2020	+/-
126	103	-18%
63	64	2%
42	46	10%
\$735,980.95	\$821,923.91	12%
\$747,830.31	\$907,954.30	21%
96%	96%	0%
86.69	95.17	10%
	126 63 42 \$735,980.95 \$747,830.31 96%	126 103 63 64 42 46 \$735,980.95 \$821,923.91 \$747,830.31 \$907,954.30 96% 96%

2019	2020	+/-
338	295	-13%
199	157	-21%
106	103	-3%
\$399,962.26	\$419,524.27	5%
\$432,522.35	\$424,787.28	-2%
97%	98%	1%
77.39	80.61	4%
	338 199 106 \$399,962.26 \$432,522.35 97%	338 295  199 157  106 103  \$399,962.26 \$419,524.27  \$432,522.35 \$424,787.28  97% 98%



## The Loop

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	1	1	0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	0	0	
CLOSED SALES	0	0	
1Q WEIGHTED MEDIAN	\$0	\$0	
1Q WEIGHTED AVERAGE	\$0	\$0	
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	0.0%	0.0%	
1Q WEIGHTED VERAGE MARKET TIME	0	0	

	2019	2020	+/-
NEW LISTINGS	445	455	2%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	180	156	-13%
CLOSED SALES	138	122	-12%
1Q WEIGHTED MEDIAN	\$322,971.01	\$328,942.62	2%
1Q WEIGHTED AVERAGE	\$409,451.91	\$403,465.91	-1%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	96%	95%	-1%
1Q WEIGHTED VERAGE MARKET TIME	126.11	111.57	-12%



## Near North Side

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	41	46	12%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	6	7	17%
CLOSED SALES	3	10	233%
1Q WEIGHTED MEDIAN	\$3,030,000.00	\$2,142,053.30	-29%
1Q WEIGHTED AVERAGE	\$3,030,000.00	\$1,972,500.00	-35%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	85%	88%	3%
1Q WEIGHTED VERAGE MARKET TIME	271.33	248.80	-8%

### **ATTACHED**

2019	2020	+/-
1708	1629	-5%
624	566	-9%
430	455	6%
\$384,956.40	\$398,422.47	3%
\$620,080.56	\$573,411.56	-8%
95%	96%	1%
137.02	141.36	3%
	1708 624 430 \$384,956.40 \$620,080.56 95%	1708 1629 624 566 430 455 \$384,956.40 \$398,422.47 \$620,080.56 \$573,411.56 95% 96%

Photo courtesy of Alina Tsvor



## Near West Side

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	17	20	18%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	10	5	-50%
CLOSED SALES	5	4	-20%
1Q WEIGHTED MEDIAN	\$286,999.80	\$512,171.00	78%
1Q WEIGHTED AVERAGE	\$282,000.00	\$512,171.00	82%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	59%	100%	71%
1Q WEIGHTED VERAGE MARKET TIME	45.60	92.25	102%

### **ATTACHED**

2019	2020	+/-
636	558	-12%
266	269	1%
172	186	8%
\$415,750.00	\$348,801.08	-16%
\$491,076.74	\$426,976.52	-13%
98%	98%	0%
104.09	95.94	-8%
	636 266 172 \$415,750.00 \$491,076.74 98%	636     558       266     269       172     186       \$415,750.00     \$348,801.08       \$491,076.74     \$426,976.52       98%     98%

Photo courtesy of Alina Tsvor

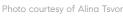


## North Center

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	137	132	-4%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	57	58	2%
CLOSED SALES	28	36	29%
1Q WEIGHTED MEDIAN	\$819,378.43	\$1,091,180.28	33%
1Q WEIGHTED AVERAGE	\$821,428.57	\$1,106,666.67	35%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	68%	95%	40%
1Q WEIGHTED VERAGE MARKET TIME	128.50	159.00	24%

	2019	2020	+/-
NEW LISTINGS	240	204	-15%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	131	122	-7%
CLOSED SALES	70	81	16%
1Q WEIGHTED MEDIAN	\$448,271.43	\$440,111.11	-2%
1Q WEIGHTED AVERAGE	\$461,899.77	\$453,881.07	-2%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	97%	98%	1%
1Q WEIGHTED VERAGE MARKET TIME	118.06	88.47	-25%





## South Loop

### **SINGLE-FAMILY**

	2019	2020	+/-
NEW LISTINGS	6	0	-100%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	0	1	0%
CLOSED SALES	0	0	0%
1Q WEIGHTED MEDIAN	\$0	\$0	0%
1Q WEIGHTED AVERAGE	\$0	\$0	0%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	0%	0%	0%
1Q WEIGHTED VERAGE MARKET TIME	0	0	0%

	2019	2020	+/-
NEW LISTINGS	376	302	-20%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	183	162	-11%
CLOSED SALES	131	126	-4%
1Q WEIGHTED MEDIAN	\$371,244.27	\$375,484.13	1%
1Q WEIGHTED AVERAGE	\$454,746.60	\$435,706.15	-4%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	99%	99%	0%
1Q WEIGHTED VERAGE MARKET TIME	91.34	116.82	28%



## Uptown

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	16	25	56%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	7	8	14%
CLOSED SALES	6	6	0%
1Q WEIGHTED MEDIAN	\$906,591.50	\$892,916.83	-2%
1Q WEIGHTED AVERAGE	\$912,500.00	\$889,583.33	-3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	84%	96%	15%
1Q WEIGHTED VERAGE MARKET TIME	252.00	235.17	-7%

	2019	2020	+/-
NEW LISTINGS	347	331	-5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	212	216	2%
CLOSED SALES	154	130	-16%
1Q WEIGHTED MEDIAN	\$253,585.71	\$298,630.77	18%
1Q WEIGHTED AVERAGE	\$271,980.29	\$296,055.83	9%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	97%	97%	0%
1Q WEIGHTED VERAGE MARKET TIME	78.71	83.67	6%

Photo courtesy of Alina Tsvor



## West Town

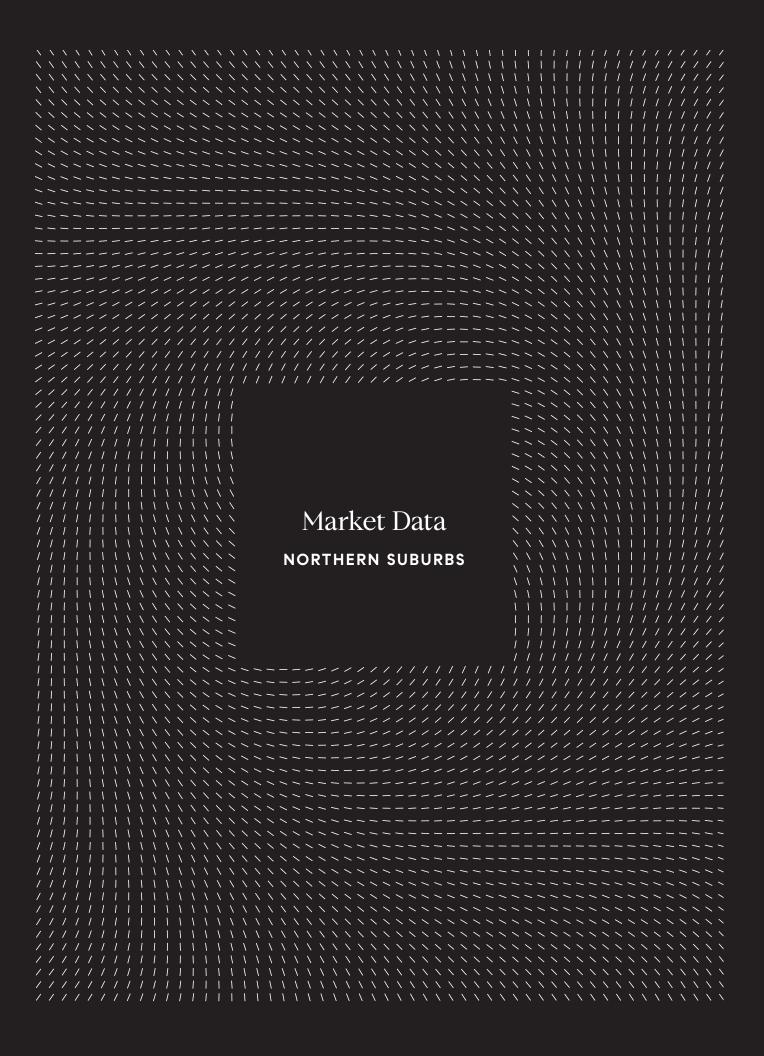
## SINGLE-FAMILY

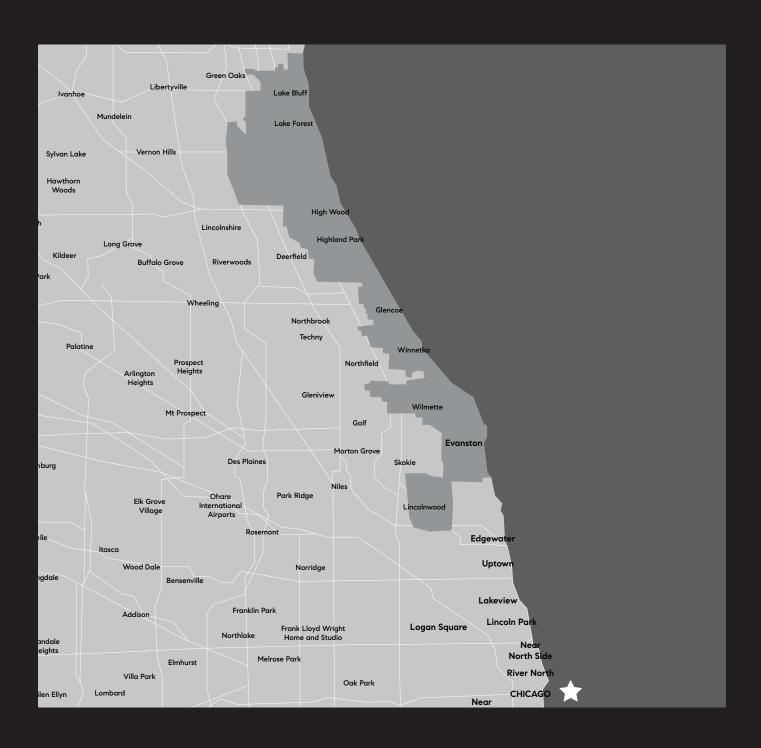
	2019	2020	+/-
NEW LISTINGS	134	101	-25%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	59	46	-22%
CLOSED SALES	37	29	-22%
1Q WEIGHTED MEDIAN	\$1,086,432.35	\$975,551.93	-10%
1Q WEIGHTED AVERAGE	\$980,945.95	\$984,413.79	0%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	96%	2%
1Q WEIGHTED VERAGE MARKET TIME	148.35	127.07	-14%

	2019	2020	+/-
NEW LISTINGS	905	842	-7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	441	483	10%
CLOSED SALES	262	325	24%
1Q WEIGHTED MEDIAN	\$452,929.39	\$502,476.92	11%
1Q WEIGHTED AVERAGE	\$477,368.71	\$525,264.54	10%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	97%	98%	1%
1Q WEIGHTED VERAGE MARKET TIME	88.22	95.60	8%









## Evanston

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	218	236	8%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	129	142	10%
CLOSED SALES	78	89	14%
1Q WEIGHTED MEDIAN	\$455,589.74	\$572,191.01	26%
1Q WEIGHTED AVERAGE	\$523,893.51	\$599,471.79	14%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	95%	1%
1Q WEIGHTED VERAGE MARKET TIME	86.42	94.39	9%

	2019	2020	+/-
NEW LISTINGS	255	238	-7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	154	139	-10%
CLOSED SALES	88	108	23%
1Q WEIGHTED MEDIAN	\$224,159.09	\$254,652.78	14%
1Q WEIGHTED AVERAGE	\$270,127.75	\$282,822.54	5%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	93%	-2%
1Q WEIGHTED VERAGE MARKET TIME	90.45	106.40	18%



## Glencoe

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	99	88	-11%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	43	41	-5%
CLOSED SALES	23	24	4%
1Q WEIGHTED MEDIAN	\$897,913.04	\$791,041.67	-12%
1Q WEIGHTED AVERAGE	\$1,192,195.61	\$1,004,274.46	-16%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	90%	89%	-1%
1Q WEIGHTED VERAGE MARKET TIME	145.83	260.33	79%

	2019	2020	+/-
NEW LISTINGS	1	5	400%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	1	1	0%
CLOSED SALES	2	0	-100%
1Q WEIGHTED MEDIAN	\$237,500.00	\$0	0%
1Q WEIGHTED AVERAGE	\$237,500.00	\$0	0%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	66%	0%	0%
1Q WEIGHTED VERAGE MARKET TIME	85.89	0%	0%



## Highland Park

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	256	240	-6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	91	121	33%
CLOSED SALES	57	81	42%
1Q WEIGHTED MEDIAN	\$487,877.19	\$492,216.05	1%
1Q WEIGHTED AVERAGE	\$549,233.54	\$535,156.27	-3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	91%	90%	-1%
1Q WEIGHTED VERAGE MARKET TIME	170.74	212.96	25%

	2019	2020	+/-
NEW LISTINGS	62	50	-19%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	26	22	-15%
CLOSED SALES	19	23	21%
1Q WEIGHTED MEDIAN	\$356,684.21	\$333,456.52	-7%
1Q WEIGHTED AVERAGE	\$369,197.68	\$338,956.78	-8%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	87%	90%	3%
1Q WEIGHTED VERAGE MARKET TIME	162.84	146.21	-10%



## Kenilworth

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	34	41	21%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	4	8	100%
CLOSED SALES	4	1	-75%
1Q WEIGHTED MEDIAN	\$1,364,375.00	\$870,000.00	-36%
1Q WEIGHTED AVERAGE	\$1,364,375.00	\$870,000.00	-36%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	86%	92%	7%
1Q WEIGHTED VERAGE MARKET TIME	204.75	272.00	33%

2019	2020	+/-
1	0	-100%
0	0	0%
0	0	0%
\$0	\$0	0%
\$0	\$0	0%
0%	0%	0%
0%	0%	0%
	1 0 0 \$0 \$0 \$0	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0



## Lake Bluff

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	71	69	-3%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	28	48	71%
CLOSED SALES	20	37	85%
1Q WEIGHTED MEDIAN	\$550,247.35	\$510,675.68	-7%
1Q WEIGHTED AVERAGE	\$647,464.45	\$667,054.03	3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	86%	86%	0%
1Q WEIGHTED VERAGE MARKET TIME	155.05	187.95	21%

	2019	2020	+/-
NEW LISTINGS	23	14	-39%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	12	9	-25%
CLOSED SALES	9	8	-11%
1Q WEIGHTED MEDIAN	\$284,444.44	\$200,062.50	-30%
1Q WEIGHTED AVERAGE	\$268,388.78	\$194,337.25	-28%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	93%	94%	0%
1Q WEIGHTED VERAGE MARKET TIME	83.33	62.50	-25%



## Lake Forest

## SINGLE-FAMILY

2019	2020	+/-
210	200	-5%
66	80	21%
51	73	43%
\$911,686.27	\$739,109.59	-19%
\$983,472.49	\$902,356.42	-8%
87%	86%	-1%
170.49	224.75	32%
	210 66 51 \$911,686.27 \$983,472.49 87%	210 200  66 80  51 73  \$911,686.27 \$739,109.59  \$983,472.49 \$902,356.42  87% 86%

	2019	2020	+/-
NEW LISTINGS	30	34	13%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	13	23	77%
CLOSED SALES	19	16	-16%
1Q WEIGHTED MEDIAN	\$464,971.05	\$499,987.50	8%
1Q WEIGHTED AVERAGE	\$519,288.21	\$545,966.00	5%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	92%	88%	-4%
1Q WEIGHTED VERAGE MARKET TIME	163.47	278.00	70%



## Lincolnwood

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	70	75	7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	25	34	36%
CLOSED SALES	19	27	42%
1Q WEIGHTED MEDIAN	\$391,631.58	\$390,500.00	0%
1Q WEIGHTED AVERAGE	\$457,715.53	\$462,320.81	1%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	91%	94%	3%
1Q WEIGHTED VERAGE MARKET TIME	168.79	116.78	-31%

	2019	2020	+/-
NEW LISTINGS	13	13	0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	5	6	20%
CLOSED SALES	6	5	-17%
1Q WEIGHTED MEDIAN	\$256,083.33	\$203,600.00	-20%
1Q WEIGHTED AVERAGE	\$248,083.33	\$201,600.20	-19%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	87%	91%	4%
1Q WEIGHTED VERAGE MARKET TIME	143.17	150.80	5%



## Wilmette

## SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	261	218	-16%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	113	90	-20%
CLOSED SALES	52	64	23%
1Q WEIGHTED MEDIAN	\$763,077.19	\$814,954.63	7%
1Q WEIGHTED AVERAGE	\$633,163.46	\$747,515.63	18%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	93%	95%	2%
1Q WEIGHTED VERAGE MARKET TIME	118.69	139.84	18%

	2019	2020	+/-
NEW LISTINGS	43	40	-7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	20	22	10%
CLOSED SALES	9	14	56%
1Q WEIGHTED MEDIAN	\$454,617.22	\$279,864.29	-38%
1Q WEIGHTED AVERAGE	\$416,262.67	\$272,373.00	-35%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	93%	-1%
1Q WEIGHTED VERAGE MARKET TIME	78.67	141.36	80%



## Winnetka

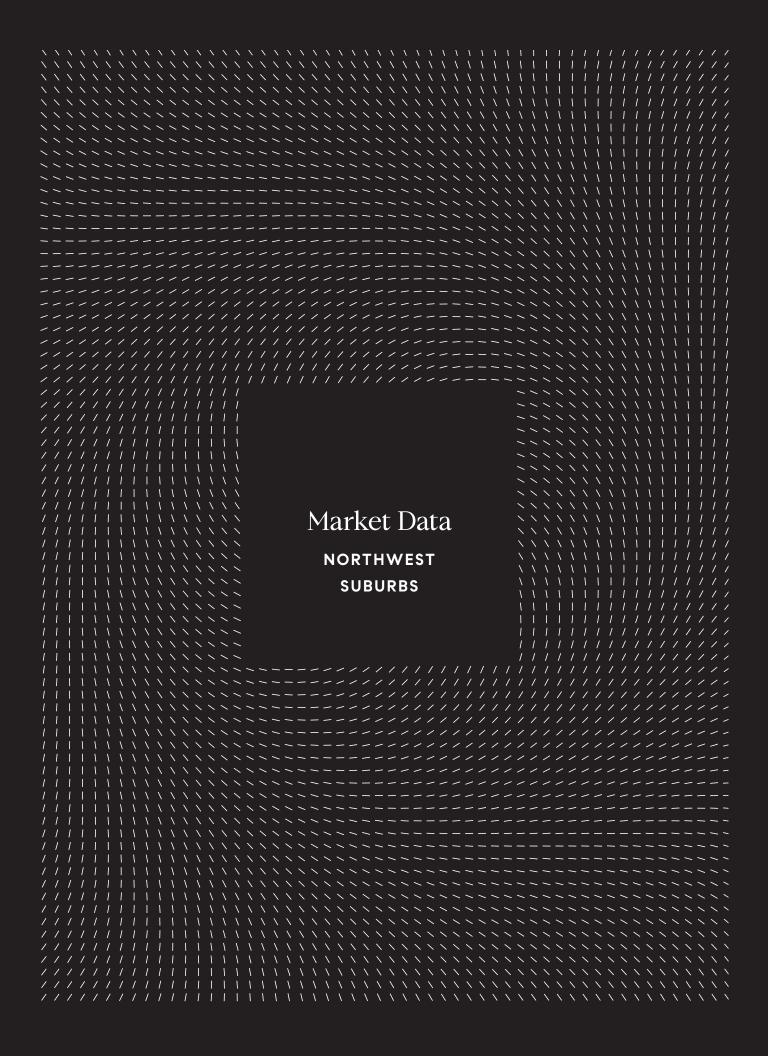
## SINGLE-FAMILY

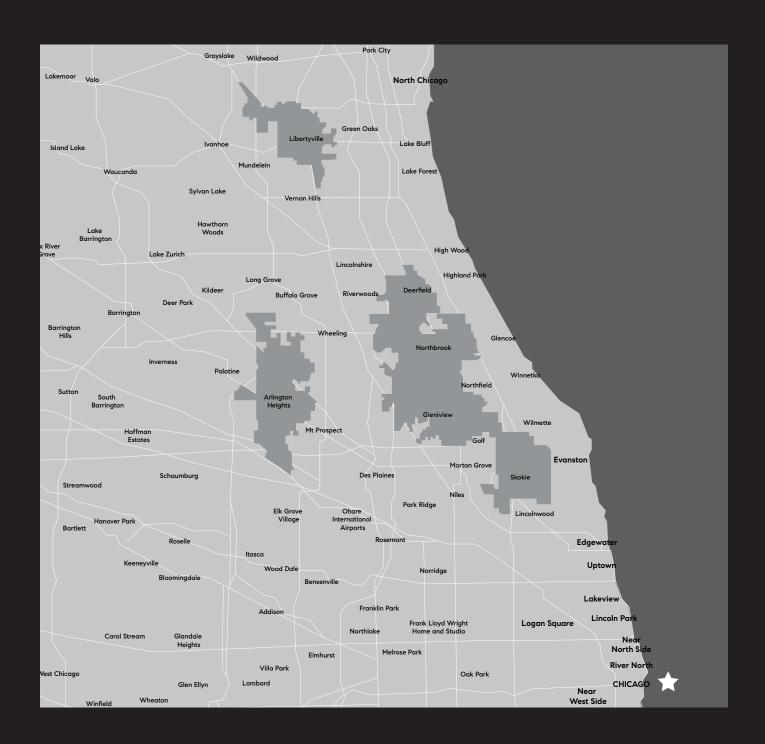
	2019	2020	+/-
NEW LISTINGS	172	143	-17%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	60	59	-2%
CLOSED SALES	33	43	30%
1Q WEIGHTED MEDIAN	\$1,316,249.00	\$1,137,711.28	-14%
1Q WEIGHTED AVERAGE	\$1,136,393.94	\$978,488.37	-14%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	92%	91%	-1%
1Q WEIGHTED VERAGE MARKET TIME	196.21	148.30	-24%

	2019	2020	+/-
NEW LISTINGS	8	9	13%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	1	7	600%
CLOSED SALES	3	5	67%
1Q WEIGHTED MEDIAN	\$347,500.00	\$398,000.00	15%
1Q WEIGHTED AVERAGE	\$347,500.00	\$412,400.00	19%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	90%	97%	8%
1Q WEIGHTED VERAGE MARKET TIME	129.00	58.80	-54%









# Arlington Heights

# SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	445	447	0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	201	232	15%
CLOSED SALES	114	149	31%
1Q WEIGHTED MEDIAN	\$363,206.14	\$352,829.53	-3%
1Q WEIGHTED AVERAGE	\$393,597.30	\$379,435.02	-4%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	95%	1%
1Q WEIGHTED VERAGE MARKET TIME	130.49	118.45	-9%

	2019	2020	+/-
NEW LISTINGS	219	189	-14%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	128	114	-11%
CLOSED SALES	91	77	-15%
1Q WEIGHTED MEDIAN	\$157,087.91	\$191,610.39	22%
1Q WEIGHTED AVERAGE	\$182,031.36	\$195,264.35	7%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	95%	1%
1Q WEIGHTED VERAGE MARKET TIME	69.98	88.69	27%



# Deerfield

# SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	187	141	-25%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	75	64	-15%
CLOSED SALES	36	45	25%
1Q WEIGHTED MEDIAN	\$495,416.67	\$523,633.33	6%
1Q WEIGHTED AVERAGE	\$551,104.39	\$589,960.13	7%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	92%	-3%
1Q WEIGHTED VERAGE MARKET TIME	163.83	184.18	12%

	2019	2020	+/-
NEW LISTINGS	48	34	-29%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	29	22	-24%
CLOSED SALES	17	16	-6%
1Q WEIGHTED MEDIAN	\$210,172.24	\$232,890.63	11%
1Q WEIGHTED AVERAGE	\$235,098.65	\$230,965.50	-2%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	92%	-4%
1Q WEIGHTED VERAGE MARKET TIME	66.71	84.75	27%



# Glenview

# SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	340	310	-9%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	131	151	15%
CLOSED SALES	67	116	73%
1Q WEIGHTED MEDIAN	\$527,014.93	\$532,862.07	1%
1Q WEIGHTED AVERAGE	\$632,355.33	\$601,380.67	-5%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	93%	94%	0%
1Q WEIGHTED VERAGE MARKET TIME	165.34	175.17	6%

	2019	2020	+/-
NEW LISTINGS	167	166	-1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	68	68	0%
CLOSED SALES	48	55	15%
1Q WEIGHTED MEDIAN	\$273,020.83	\$248,545.45	-9%
1Q WEIGHTED AVERAGE	\$301,129.44	\$304,864.02	1%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	95%	0%
1Q WEIGHTED VERAGE MARKET TIME	77.85	96.55	24%



# Libertyville

# SINGLE-FAMILY

244	4%
108	26%
74	48%
500.00 \$446,4	72.97 9%
440.04 \$493,93	30.55 4%
93%	-1%
8 207.82	48%
	74 500.00 \$446,4 440.04 \$493,9 93%

	2019	2020	+/-
NEW LISTINGS	46	40	-13%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	29	24	-17%
CLOSED SALES	26	16	-38%
1Q WEIGHTED MEDIAN	\$284,384.62	\$307,500.00	8%
1Q WEIGHTED AVERAGE	\$293,638.85	\$327,104.13	11%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	93%	-2%
1Q WEIGHTED VERAGE MARKET TIME	73.69	67.38	-9%



# Northbrook

# SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	303	235	-22%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	103	103	0%
CLOSED SALES	64	63	-2%
1Q WEIGHTED MEDIAN	\$665,756.19	\$596,596.98	-10%
1Q WEIGHTED AVERAGE	\$620,000.00	\$527,777.78	-15%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	92%	93%	1%
1Q WEIGHTED VERAGE MARKET TIME	164.31	155.27	-6%

	2019	2020	+/-
NEW LISTINGS	126	131	4%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	68	72	6%
CLOSED SALES	46	54	17%
1Q WEIGHTED MEDIAN	\$271,336.96	\$276,018.52	2%
1Q WEIGHTED AVERAGE	\$296,062.87	\$296,307.91	0%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	93%	92%	-1%
1Q WEIGHTED VERAGE MARKET TIME	89.37	139.85	56%



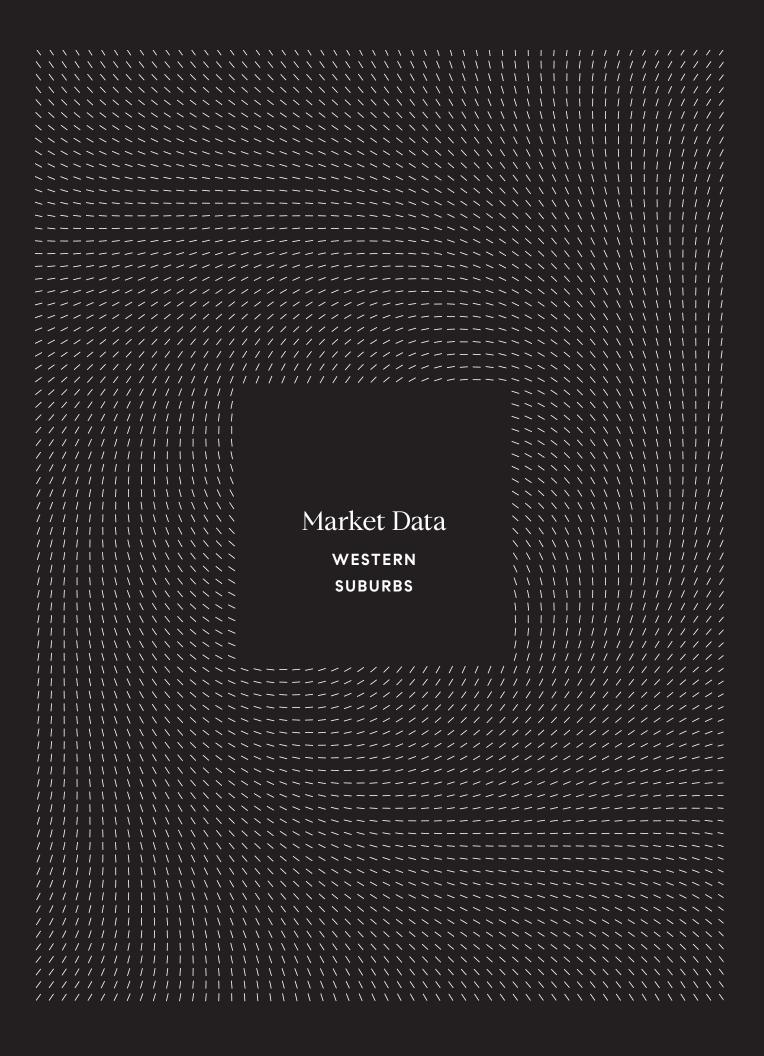
# Skokie

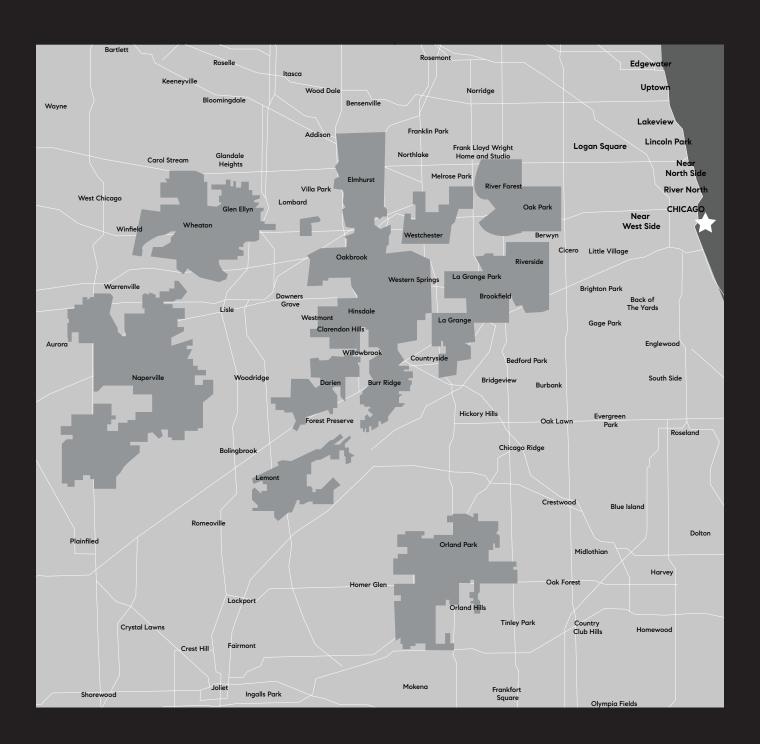
# SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	189	198	5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	113	114	1%
CLOSED SALES	88	82	-7%
1Q WEIGHTED MEDIAN	\$349,107.47	\$337,005.35	-3%
1Q WEIGHTED AVERAGE	\$341,704.55	\$328,140.24	-4%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	94%	0%
1Q WEIGHTED VERAGE MARKET TIME	89.77	104.63	17%

	2019	2020	+/-
NEW LISTINGS	131	123	-6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	55	66	20%
CLOSED SALES	35	51	46%
1Q WEIGHTED MEDIAN	\$195,714.29	\$215,745.10	10%
1Q WEIGHTED AVERAGE	\$190,914.20	\$211,028.12	11%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	94%	-2%
1Q WEIGHTED VERAGE MARKET TIME	69.71	89.22	28%







# Brookfield

# SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	103	66	-36%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	77	44	-43%
CLOSED SALES	43	40	-7%
1Q WEIGHTED MEDIAN	\$223,941.86	\$266,037.50	19%
1Q WEIGHTED AVERAGE	\$261,503.53	\$287,036.25	10%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	93%	94%	1%
1Q WEIGHTED VERAGE MARKET TIME	91.56	103.00	12%

	2019	2020	+/-
NEW LISTINGS	10	10	0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	10	5	-50%
CLOSED SALES	8	6	-25%
1Q WEIGHTED MEDIAN	\$226,625.00	\$140,909.33	-38%
1Q WEIGHTED AVERAGE	\$222,687.50	\$139,859.33	-37%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	90%	100%	12%
1Q WEIGHTED VERAGE MARKET TIME	170.13	104.00	-39%



# Burr Ridge

# SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	125	125	0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	43	32	-26%
CLOSED SALES	26	26	0%
1Q WEIGHTED MEDIAN	\$709,634.62	\$648,307.69	-9%
1Q WEIGHTED AVERAGE	\$805,942.38	\$690,496.54	-14%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	92%	92%	-1%
1Q WEIGHTED VERAGE MARKET TIME	165.08	222.31	35%

# **ATTACHED**

2019	2020	+/-
38	24	-37%
15	14	-7%
8	10	25%
\$430,000.00	\$254,974.80	-41%
\$435,625.00	\$323,837.20	-26%
93%	95%	2%
147.63	117.70	-20%
	38 15 8 \$430,000.00 \$435,625.00 93%	38 24 15 14 8 10 \$430,000.00 \$254,974.80 \$435,625.00 \$323,837.20 93% 95%

Photo courtesy of John Shipka



# Clarendon Hills

# SINGLE-FAMILY

2019	2020	+/-
69	83	20%
22	29	32%
17	24	41%
\$501,794.12	\$593,541.67	18%
\$619,391.00	\$651,975.00	5%
93%	92%	-1%
120.71	179.92	49%
	69 22 17 \$501,794.12 \$619,391.00 93%	69 83  22 29  17 24  \$501,794.12 \$593,541.67  \$619,391.00 \$651,975.00  93% 92%

# **ATTACHED**

	2019	2020	+/-
NEW LISTINGS	14	14	0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	9	11	22%
CLOSED SALES	5	11	120%
1Q WEIGHTED MEDIAN	\$232,300.00	\$167,000.00	-28%
1Q WEIGHTED AVERAGE	\$232,300.00	\$164,072.27	-29%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	96%	2%
1Q WEIGHTED VERAGE MARKET TIME	65.80	83.09	26%

Photo courtesy of John Shipka



# Darien

# SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	119	90	-24%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	52	49	-6%
CLOSED SALES	32	47	47%
1Q WEIGHTED MEDIAN	\$332,757.81	\$336,489.36	1%
1Q WEIGHTED AVERAGE	\$351,083.06	\$348,667.91	-1%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	96%	95%	-1%
1Q WEIGHTED VERAGE MARKET TIME	89.72	105.74	18%

# **ATTACHED**

	2019	2020	+/-
NEW LISTINGS	54	60	11%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	35	22	-37%
CLOSED SALES	25	24	-3%
1Q WEIGHTED MEDIAN	\$217,840.00	\$226,591.64	4%
1Q WEIGHTED AVERAGE	\$214,430.12	\$220,430.85	3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	95%	0%
1Q WEIGHTED VERAGE MARKET TIME	77.76	84.50	9%

Photo courtesy of John Shipka



# Elmhurst

# SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	334	325	-3%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	153	157	3%
CLOSED SALES	95	105	11%
1Q WEIGHTED MEDIAN	\$440,684.21	\$429,904.76	-2%
1Q WEIGHTED AVERAGE	\$545,496.88	\$513,600.77	-6%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	94%	0%
1Q WEIGHTED VERAGE MARKET TIME	139.11	152.70	10%

	2019	2020	+/-
NEW LISTINGS	42	47	12%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	23	20	-13%
CLOSED SALES	20	16	-20%
1Q WEIGHTED MEDIAN	\$280,900.00	\$281,562.50	0%
1Q WEIGHTED AVERAGE	\$294,844.60	\$284,587.38	-3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	95%	1%
1Q WEIGHTED VERAGE MARKET TIME	106.05	83.36	-21%



# Glen Ellyn

# SINGLE-FAMILY

2019	2020	+/-
326	309	-5%
141	119	-16%
84	88	5%
\$390,071.43	\$411,215.91	5%
\$465,703.00	\$469,499.58	1%
95%	94%	-1%
128.43	121.11	-6%
	326 141 84 \$390,071.43 \$465,703.00 95%	326 309  141 119  84 88  \$390,071.43 \$411,215.91  \$465,703.00 \$469,499.58  95% 94%

2019	2020	+/-
58	54	-7%
45	31	-31%
29	30	3%
\$159,120.69	\$160,933.33	1%
\$240,090.00	\$199,281.90	-17%
98%	93%	-5%
69.55	118.12	70%
	58 45 29 \$159,120.69 \$240,090.00 98%	58     54       45     31       29     30       \$159,120.69     \$160,933.33       \$240,090.00     \$199,281.90       98%     93%



# Hinsdale

# SINGLE-FAMILY

2019	2020	+/-
245	239	-2%
85	92	8%
53	61	15%
\$826,603.77	\$962,737.70	16%
\$1,106,160.49	\$1,115,357.18	1%
90%	92%	3%
168.47	181.80	8%
	245 85 53 \$826,603.77 \$1,106,160.49 90%	245 239  85 92  53 61  \$826,603.77 \$962,737.70  \$1,106,160.49 \$1,115,357.18  90% 92%

	2019	2020	+/-
NEW LISTINGS	22	35	59%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	12	15	25%
CLOSED SALES	12	9	-25%
1Q WEIGHTED MEDIAN	\$426,666.67	\$265,005.56	-38%
1Q WEIGHTED AVERAGE	\$413,916.67	\$390,627.22	-6%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	94%	0%
1Q WEIGHTED VERAGE MARKET TIME	105.50	130.00	23%



# La Grange

# SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	128	136	6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	62	47	-24%
CLOSED SALES	31	37	19%
1Q WEIGHTED MEDIAN	\$625,080.65	\$519,864.86	-17%
1Q WEIGHTED AVERAGE	\$617,087.00	\$505,635.92	-18%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	95%	0%
1Q WEIGHTED VERAGE MARKET TIME	130.87	124.59	-5%

	2019	2020	+/-
NEW LISTINGS	23	25	9%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	14	21	50%
CLOSED SALES	6	12	100%
1Q WEIGHTED MEDIAN	\$190,250.00	\$140,583.33	-26%
1Q WEIGHTED AVERAGE	\$190,250.00	\$169,726.08	-11%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	93%	93%	0%
1Q WEIGHTED VERAGE MARKET TIME	83.67	55.92	-33%



# La Grange Park

# SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	63	84	33%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	41	39	-5%
CLOSED SALES	28	23	-18%
1Q WEIGHTED MEDIAN	\$331,271.86	\$306,632.26	-7%
1Q WEIGHTED AVERAGE	\$402,278.75	\$411,674.87	2%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	96%	2%
1Q WEIGHTED VERAGE MARKET TIME	96.50	96.78	0%
1Q WEIGHTED VERAGE MARKET TIME	96.50	96.78	0%

	2019	2020	+/-
NEW LISTINGS	6	4	-33%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	5	3	-40%
CLOSED SALES	1	2	100%
1Q WEIGHTED MEDIAN	\$92,700.00	\$81,550.00	-12%
1Q WEIGHTED AVERAGE	\$92,700.00	\$81,550.00	-12%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	100%	87%	-13%
1Q WEIGHTED VERAGE MARKET TIME	8.00	456.00	5600%



# Lemont

# SINGLE-FAMILY

2019	2020	+/-
130	127	-2%
58	66	14%
33	44	33%
\$367,818.18	\$428,825.68	17%
\$362,686.97	\$429,537.84	18%
95%	92%	-3%
130.70	125.25	-4%
	130 58 33 \$367,818.18 \$362,686.97 95%	130 127 58 66 33 44 \$367,818.18 \$428,825.68 \$362,686.97 \$429,537.84 95% 92%

	2019	2020	+/-
NEW LISTINGS	56	29	-48%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	18	14	-22%
CLOSED SALES	7	10	43%
1Q WEIGHTED MEDIAN	\$269,253.43	\$315,000.00	17%
1Q WEIGHTED AVERAGE	\$293,967.86	\$318,016.50	8%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	98%	98%	1%
1Q WEIGHTED VERAGE MARKET TIME	110.14	191.50	74%



# Naperville

# SINGLE-FAMILY

2019	2020	+/-
953	878	-8%
416	419	1%
251	274	9%
\$474,019.85	\$483,957.85	2%
\$438,279.28	\$428,043.80	-2%
96%	95%	0%
127.29	130.12	2%
	953 416 251 \$474,019.85 \$438,279.28 96%	953 878 416 419 251 274 \$474,019.85 \$483,957.85 \$438,279.28 \$428,043.80 96% 95%

# **ATTACHED**

	2019	2020	+/-
NEW LISTINGS	297	294	-1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	186	182	-2%
CLOSED SALES	138	155	12%
1Q WEIGHTED MEDIAN	\$218,394.93	\$213,561.29	-2%
1Q WEIGHTED AVERAGE	\$236,110.64	\$242,762.63	3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	96%	96%	0%
1Q WEIGHTED VERAGE MARKET TIME	70.38	75.05	7%

Photo courtesy of Portraits of Home



# Oak Brook

# SINGLE-FAMILY

2019	2020	+/-
57	62	9%
13	18	38%
13	18	38%
\$896,348.69	\$835,138.67	-7%
\$709,548.31	\$718,888.89	1%
90%	88%	-1%
195.31	212.89	9%
	57 13 13 \$896,348.69 \$709,548.31 90%	57 62 13 18 13 18 13 18 \$896,348.69 \$835,138.67 \$709,548.31 \$718,888.89 90% 88%

	2019	2020	+/-
NEW LISTINGS	36	44	22%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	19	13	-32%
CLOSED SALES	16	11	-31%
1Q WEIGHTED MEDIAN	\$411,406.25	\$302,818.18	-26%
1Q WEIGHTED AVERAGE	\$398,156.00	\$282,636.64	-29%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	96%	2%
1Q WEIGHTED VERAGE MARKET TIME	116.75	60.82	-48%

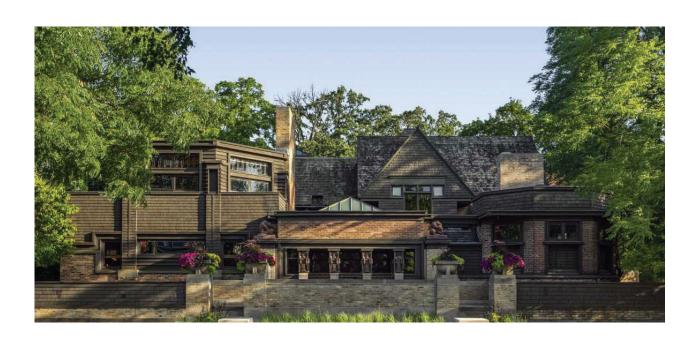


# Oak Park

# SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	297	240	-19%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	115	131	14%
CLOSED SALES	57	91	60%
1Q WEIGHTED MEDIAN	\$471,641.42	\$481,240.35	2%
1Q WEIGHTED AVERAGE	\$420,171.02	\$425,703.30	1%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	94%	0%
1Q WEIGHTED VERAGE MARKET TIME	157.65	144.49	-8%

	2019	2020	+/-
NEW LISTINGS	153	161	5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	77	104	35%
CLOSED SALES	62	82	32%
1Q WEIGHTED MEDIAN	\$187,258.06	\$161,359.76	-14%
1Q WEIGHTED AVERAGE	\$215,637.39	\$208,721.84	-3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	93%	94%	2%
1Q WEIGHTED VERAGE MARKET TIME	110.48	105.71	-4%



# Orland Park

# SINGLE-FAMILY

2019	2020	+/-
251	258	3%
127	151	19%
94	98	4%
\$339,633.51	\$345,594.89	2%
\$322,675.53	\$323,826.53	0%
94%	94%	-1%
106.09	125.59	18%
	251 127 94 \$339,633.51 \$322,675.53 94%	251 258  127 151  94 98  \$339,633.51 \$345,594.89  \$322,675.53 \$323,826.53  94% 94%

2019	2020	+/-
170	203	19%
102	120	18%
82	94	15%
\$189,150.00	\$192,675.53	2%
\$201,521.68	\$204,559.30	2%
95%	96%	1%
59.95	57.47	-4%
	170 102 82 \$189,150.00 \$201,521.68 95%	170 203  102 120  82 94  \$189,150.00 \$192,675.53  \$201,521.68 \$204,559.30  95% 96%



# Riverside

# SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	66	69	5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	22	28	27%
CLOSED SALES	20	22	10%
1Q WEIGHTED MEDIAN	\$464,574.90	\$459,145.18	-1%
1Q WEIGHTED AVERAGE	\$423,250.00	\$434,936.36	3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	93%	92%	-1%
1Q WEIGHTED VERAGE MARKET TIME	130.25	147.73	13%

	2019	2020	+/-
NEW LISTINGS	6	7	17%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	3	4	33%
CLOSED SALES	2	6	200%
1Q WEIGHTED MEDIAN	\$84,750.00	\$170,333.33	101%
1Q WEIGHTED AVERAGE	\$84,750.00	\$175,833.33	107%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	76%	95%	24%
1Q WEIGHTED VERAGE MARKET TIME	4.00	54.00	1250%



# River Forest

# SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	70	82	17%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	25	40	60%
CLOSED SALES	20	25	25%
1Q WEIGHTED MEDIAN	\$779,245.35	\$801,320.08	3%
1Q WEIGHTED AVERAGE	\$708,405.00	\$700,640.00	-1%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	93%	92%	0%
1Q WEIGHTED VERAGE MARKET TIME	132.45	165.00	25%

2019	2020	+/-
37	34	-8%
15	10	-33%
8	13	63%
\$187,750.00	\$331,269.23	76%
\$204,687.63	\$321,307.69	57%
95%	93%	-2%
66.63	104.15	56%
	37 15 8 \$187,750.00 \$204,687.63 95%	37 34 15 10 8 13 \$187,750.00 \$331,269.23 \$204,687.63 \$321,307.69 95% 93%



# Western Springs

# SINGLE-FAMILY

47.4		
134	122	-9%
54	53	-2%
36	32	-11%
\$654,628.72	\$682,752.78	4%
\$579,097.22	\$623,318.75	8%
94%	93%	0%
105.47	136.94	30%
	54 36 \$654,628.72 \$579,097.22 94%	54       53         36       32         \$654,628.72       \$682,752.78         \$579,097.22       \$623,318.75         94%       93%

	2019	2020	+/-
NEW LISTINGS	12	22	83%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	5	5	0%
CLOSED SALES	1	3	200%
1Q WEIGHTED MEDIAN	\$183,000.00	\$534,966.67	192%
1Q WEIGHTED AVERAGE	\$183,000.00	\$534,966.67	192%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	96%	95%	-1%
1Q WEIGHTED VERAGE MARKET TIME	49.00	462.67	844%



# Wheaton

# SINGLE-FAMILY

2019	2020	+/-
401	387	-3%
177	186	5%
97	138	42%
\$444,553.77	\$405,572.53	-9%
\$419,175.26	\$379,311.59	-10%
95%	95%	1%
122.97	115.28	-6%
	401 177 97 \$444,553.77 \$419,175.26 95%	401     387       177     186       97     138       \$444,553.77     \$405,572.53       \$419,175.26     \$379,311.59       95%     95%

	2019	2020	+/-
NEW LISTINGS	76	74	-3%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	64	44	-31%
CLOSED SALES	45	40	-11%
1Q WEIGHTED MEDIAN	\$167,676.51	\$160,731.60	-4%
1Q WEIGHTED AVERAGE	\$211,540.09	\$183,776.00	-13%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	96%	0%
1Q WEIGHTED VERAGE MARKET TIME	93.13	63.60	-32%



# **COMPASS**

# For questions or more information

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